

January, 2025



FORTUNE CONNECT

Dear Alum,

Happy New Year! 🎉 As we welcome 2025, we reflect on the lasting bonds that make our FIIB community so special. Your unwavering support and dedication continue to inspire our students and pave the way for their success.

This year let's renew our shared commitment to shaping the next generation of leaders. We are thrilled to announce that the **Corporate Mentoring Program** is in full swing! Many of our distinguished alumni have already stepped forward to mentor current students, sharing invaluable industry insights and bridging the gap between academics and the corporate world. We warmly invite you to join this impactful initiative - [click here to join](#)

Not visiting the campus lately? **Let 2025 be the year to reconnect!** Come and experience the energy of our students, see the impact of the mentoring program firsthand, and explore new ways to contribute.

Stay Connected and Share Your Story ↘

Update us on your professional milestones.

Share your success stories to inspire others.

Discover opportunities to give back and expand FIIB's legacy.

[Share Your Story](#)

Warm regards,
Dr Purnima Rao & Dr Ranjit Kaur

ALUM OF THE MONTH

*This month, we celebrate **two outstanding alumni** whose professional journeys inspire us all. Your unwavering dedication to excellence and growth is a guiding light for the FIIB community. May your journeys continue to inspire future generations of leaders.*



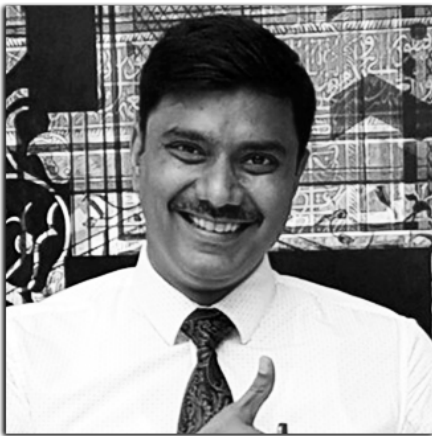
Mr. Abhishek Rairkar

Associate Vice President (Supply Chain)



Batch 2007-2009

He has a proven track record of success in leading FMCG and cosmetics companies. With expertise spanning Operations Management, Warehouse Management, Supply Chain Optimization, Vendor Management, Global Sourcing, and Reverse Logistics, he has consistently delivered impactful solutions across diverse supply chain functions. His journey highlights the value of strategic thinking and operational excellence in navigating complex supply chain landscapes, making him a source of inspiration for current students and fellow alumni.



Mr. Rana Pratap Singh

Regional Expert Training Manager



Batch 2002-2004

A seasoned Training Manager with extensive expertise and a remarkable career in the pharmaceutical industry. With a strong foundation in sales and behavioral training, he has been instrumental in empowering teams and driving organizational success. His proficiency extends across diverse therapeutic areas, including diabetes, dermatology, men's health, and pharmaceuticals, coupled with strategic skills in market planning and business development. Mr Singh's ability to blend technical knowledge with strategic training initiatives has enabled them to deliver impactful programs, fostering growth and innovation within their organization.

Kudos to **Mr. Abhishek Rairkar** and **Mr. Rana Pratap Singh**! Your unwavering dedication to excellence and growth is a guiding light for the FIIB community. May your journeys continue to inspire future generations of leaders. Do you know an FIIB alumnus who exemplifies excellence and inspires others with their achievements? Nominate them for the **Alum of the Month**!

[Submit Your Nomination Here](#)

MY FORTUNE STORY

Charting Success Through Relationships and Resilience



Mr. Nickel Jain

Assistant Vice-President (AVP)

J.P.Morgan

Batch 2013-2015

[Watch Video](#)

In the latest edition of “**My Fortune Story**” by the Alumni Cell, **Mr Nickel Jain** (Class of [2013-15]) shared his inspiring professional journey, underscoring the importance of networking, lifelong learning, and the foundation built at FIIB. Starting at BlackRock in Financial Planning and Analysis, he spent 7 ½ years honing his skills before moving to Mumbai to join JP Morgan as Assistant Vice President in the Finance department. Recently, he assumed an exciting new role as Associate Director at Apollo Global.

During the session, Mr Nickel Jain credited the PGDM program at FIIB for not only building professional expertise but also fostering meaningful personal relationships—including meeting his spouse. Mr Jain emphasized the transformative power of alumni networking, highlighting how it serves as the backbone of a successful corporate journey. Reflecting on his own experience, Nickel remarked, “**If you are good at your job, networking helps you showcase your abilities and opens doors to new opportunities.**” His journey is a testament to the strength of professional relationships and the role of alumni networks in achieving career milestones. Mr Jain highlighted how FIIB’s commitment to alumni networking and staying industry-relevant has been pivotal in shaping their career.

A standout moment in their journey was being handpicked for the Apollo Global role by a former BlackRock colleague, showcasing the power of professional relationships nurtured over time.

WE OWE YOU

*Our gratitude extends to all **alumni volunteering** to help students in various FIIB forums.*



Anjali Shukla
Sales Associate



Batch 2022-2024
for taking the dugout session



Amit Garg
General Manager



Batch 1999-2001
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Ankur Gupta
Sr. Channel Sales Manager



Batch 2010-2012
for volunteering as a mentor in the Corporate Mentoring Program 2024-25.



Bharat Rampal
Chief Inward Investment Officer



Batch 2002-2004
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Dipesh Jain
AVP - Talent Acquisition



Batch 2007-2009
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Gaurav Dua
Enterprise Sales Director



Batch 2007-2009
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Gaurav Mishra
Manager



Batch 2012-2014
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Pankaj Kumar
DGM IB



Batch 2003-2005
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Rakesh Gupta
Vice President



Batch 1998-2000
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Richa Mathur
Global Sales Business Development



Batch 2011-2013
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Sameeksha Nag
Principal Consultant



Batch 2003-2005
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Sankalp Shrivastava
Manager



Batch 2004-2006
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Suresh Srinivasan
Consulting Lighthouse ServiceNow



Batch 1998-2000
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Santosh Mahapatra
Project Manager



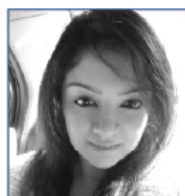
Batch 2005-2007
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Dr. Ajay Anand
Director Marketing and Operations



Batch 2007-2009
for volunteering as a mentor in the Corporate Mentoring Program 2024-25



Upasana Khanna
HR Manager



Batch 2011-2013
for volunteering as a



Sanjeet Singh
Area Sales Manager (ONP) - North India



Batch 2010-2012
for participating in



Vinayak Pant
Head of Brand Strategy Asia



Batch 2010-2012
for participating in



Manu Kapoor
Sr. Manager (Digital Marketing)



Batch 2015-2017
for participating in

WHAT'S IN STORE FOR YOU?

Stay Connected, Keep Learning!



FIIB's Knowledge Centre

FIIB Knowledge Centre is pleased to extend its services to our esteemed alumni community. To continue enjoying access to library resources, alumni are required to register their details by filling out the provided [Google Form](#). Kindly, write to us at library@fiib.edu.in for any academic assistance. Your registration will help us offer better support and tailored resources for your lifelong learning journey.

We look forward to staying connected with you!

UPCOMING EVENTS

*The FIIB alumni community is abuzz with **exciting opportunities and events!***

Here's what's lined up for you:



Meraki 2025

Ready to bring your innovative ideas to life?

You're in for a treat, Futurepreneurs!
FIIB presents the most awaited Business Plan
Competition – MERAKI '25!
What's in it for you?



Master Netnography: A Hands-On Workshop

Learn, Analyze, and Publish with Netnography & Atlas.ti

The Centre for Behavioral Insights at FIIB, New Delhi, invites you to an immersive online workshop on

- ✔ Pitch your ideas to an esteemed panel of seasoned entrepreneurs and industry leaders
 - 🏆 Prizes Worth INR 5 Lakhs
 - 🎯 Real-time entrepreneurial challenges that test your mettle.
 - 📘 Unmatched learning experience to fuel your startup dreams.
- Whether you're an aspiring entrepreneur or a seasoned innovator, this is your chance to shine, grow, and leave your mark.
- 🚀 Don't Miss Out!

Date: 15th January 2025

[Register Now](#)



Executive Development Program

Mastering Supply Chain Analytics

Master the art of advanced supply chain management—optimize performance, anticipate disruptions, and lead with confidence in a rapidly evolving global market.

Topic: Mastering Supply Chain Analytics

Facilitators:

👤 **Dr. Gunjan Sood**

Assistant Professor, FIIB

👤 **Dr. Akansha Jain**

Assistant Professor, FIIB

netnography and qualitative analysis. Gain practical insights and skills to study digital communities, analyze data with Atlas.ti, and develop high-quality research papers.

Why Attend?

- ✔ Learn from renowned speakers.
- ✔ Hands-on training in Atlas.ti.
- ✔ Explore netnography's application across marketing, HR/OB, and finance.
- ✔ Guidance on structuring and publishing research papers.

Who Should Attend?

👤 Academicians | 📁 Practitioners | 🎓 Research Scholars

📅 **Date:** February 7-8, 2025

💻 **Mode:** Online

💰 **Fee:** INR 5000 (Professionals) | INR 3000 (Research Scholars)

[Register Here](#)

Date: 25th January 2025

Time: 10:00 A.M. to 1:00 P.M.

Key Takeaways:

- ✔ Understand core concepts of supply chain analytics
- ✔ Apply predictive modeling for demand forecasting.
- ✔ Optimize multi-echelon inventory strategies.
- ✔ Make impactful data-driven decisions for efficiency.
- ✔ Gain future-ready strategies to overcome modern challenges.

[Register Here](#)



Fortune Institute of International Business (FIIB)

Plot No. 5, Rao Tula Ram Marg, Vasant Vihar, New Delhi, Delhi 110057



alumni@fiib.edu.in | www.fiib.edu.in